

To Whom It May Concern,

As a customer of Summerbrae Homes in 2009, it is our pleasure to act as a reference for the professional work that they perform.

When we started looking for a custom home builder to build a house on our acreage near Millarville, we asked advice from a few of our friends who were associated with building trades in the area. Many of them gave us a single answer, "Summerbrae". We met with Jason at our building site, looked at some other houses they had built, and continued to ask around. The answer was consistently "If you can afford to, use Summerbrae." We knew that they were not the cheapest builder, but they built the best houses and didn't have the serious cost overruns that many other builders did. Our decision to use Summerbrae was pretty easy.

The trades contracted by Summerbrae were great. It is obvious that Summerbrae works with some of the best tradesmen in the area. The framer (McChesney), electrician (Quigley), finisher (J-vis), excavator & water system (Encore), insulation (Enerspray), drywaller (Dan), and geothermal (Ground Source) were particularly good.

We will happily admit that we are picky customers. We made frequent visits to site and would give Summerbrae lists of every minor deficiency we found. They put up with our nit-picking without complaint, and took care of everything. Inevitably we encountered the occasional issue during construction, but they were always responsive and made sure that everything was resolved to our satisfaction. There were times when I would call the site manager with a question when I was at site on a Saturday morning, and he would drop everything and meet me at site 20 minutes later.

Once the house was closed in, we scheduled a weekly evening site visit with the site manager to review the work that had been done and discuss the schedule and plans for the next week. These visits were invaluable for getting things changed and corrected in a timely manner. I know they often had to put aside other commitments to meet with us and we appreciate it.

When Summerbrae completed the estimate to build our house, Jason knew that we were concerned about cost escalation. He made the extra effort to reduce our risk by having every major part of the build quoted with a firm price. The detailed estimate provided by Summerbrae was very useful to track our costs against our budget and plan our spending. At completion of the build we finished 2% under budget, even after adding additional scope such as dry walling the basement.

We gave Summerbrae a tight schedule to build our house. We broke ground at the end of June 2009, and needed to have the house completed by the end of January 2010. We got bank approval near the end of June, and the basement was poured July 3rd. We took possession December 31.

We would like to recognize Summerbrae for an outstanding job, completing our house **underbudget, ahead of schedule, and without compromising their high standard of quality**. We don't know anyone else who has built a custom home and met all three targets.

Sincerely,



Tom & Natasha Grusendorf